BUSINESS ADMINISTRATION - MANAGEMENT CONCENTRATION (M.B.A.)

For details about this program, including program description, admission requirements, and contact information, click here (https://www.montclair.edu/graduate/programs-of-study/business-administration-mba/).

Program Requirements

Please note that M.B.A. students who have not earned a B- grade or higher in prior academic coursework in Accounting, Statistics and/or Finance may need to successfully complete online foundation modules in one or more of these key subject areas before they will be allowed to register for M.B.A. courses. Students will be contacted by the M.B.A. office with specific information upon admission.

Students in the combined B.A./M.B.A. or B.S./M.B.A. program may only complete the General M.B.A. requirements.

Students in the General MBA Program will complete 6 credits of electives. Students pursuing a concentration will complete 9 credits of concentration coursework. See listings below.

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT</td>
<td>Accounting for Business Managers</td>
<td>3</td>
</tr>
<tr>
<td>ECON</td>
<td>Macroeconomics Analysis and Public Policy</td>
<td>1.5</td>
</tr>
<tr>
<td>ECON</td>
<td>Managerial Economics</td>
<td>1.5</td>
</tr>
<tr>
<td>FINC</td>
<td>Corporate Financial Decision Making</td>
<td>1.5</td>
</tr>
<tr>
<td>FINC</td>
<td>Investments: Principles and Practice</td>
<td>1.5</td>
</tr>
<tr>
<td>INBS</td>
<td>Emerging Trends in Global Markets</td>
<td>1.5</td>
</tr>
<tr>
<td>INFO</td>
<td>Foundations of Data Analytics</td>
<td>1.5</td>
</tr>
<tr>
<td>INFO</td>
<td>Operations Analytics</td>
<td>1.5</td>
</tr>
<tr>
<td>INFO</td>
<td>Information Systems Strategy and Innovation</td>
<td>3</td>
</tr>
<tr>
<td>INFO</td>
<td>Operations and Supply Chain Management</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT</td>
<td>Achieving Competitive Advantage</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT</td>
<td>Organizational Behavior and Team Leadership</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT</td>
<td>Business Growth Strategy</td>
<td>1.5</td>
</tr>
<tr>
<td>MKTG</td>
<td>Applied Marketing Management</td>
<td>1.5</td>
</tr>
<tr>
<td>MKTG</td>
<td>Market Analysis and Customer Insight</td>
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<tr>
<td>MKTG</td>
<td>Sustainability and Corporate Responsibility</td>
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Flexible Core Courses

Complete two courses from the following:

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
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<tbody>
<tr>
<td>ENTR</td>
<td>Business Innovation and Entrepreneurial Thinking</td>
<td>3</td>
</tr>
<tr>
<td>MGMT</td>
<td>Project Management</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Negotiation in the Workplace</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Business Communications</td>
<td></td>
</tr>
</tbody>
</table>

Management Concentration Requirements

Select 9 credits from the following:

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>ENTR</td>
<td>Business Innovation and Entrepreneurial Thinking</td>
<td>9</td>
</tr>
<tr>
<td>MGMT</td>
<td>Project Management</td>
<td></td>
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<tr>
<td>MGMT</td>
<td>Negotiation in the Workplace</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Business Communications</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Strategic Human Resource Management</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Leadership</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Business Leader Perspectives</td>
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</tr>
<tr>
<td>MGMT</td>
<td>Independent Study in Management</td>
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</tr>
<tr>
<td>MGMT</td>
<td>Advanced Project Management</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Special Topics in Management (may be taken for 1-3 credits)</td>
<td></td>
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<tr>
<td>MGMT</td>
<td>International Strategic Management</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Contemporary Developments in Project Management</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Managing Global Workforce</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Talent Management</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Human Resource Analytics</td>
<td></td>
</tr>
<tr>
<td>MGMT</td>
<td>Contemporary Themes in Human Resource Management</td>
<td></td>
</tr>
</tbody>
</table>

Total Credits 36-39