Students in Management focus on the operation of business organizations with the goal of learning how to become effective business leaders and managers. Students are provided with the opportunity to develop managerial skills in human resources management, leadership, project management, small business management, corporate social responsibility, interpersonal relations, international business management, and strategic management. The Management Concentration is available to students in the Feliciano School of Business.

Program Requirements

Students in this combined degree program must complete the requirements for:

Business Administration Major, Management Concentration (B.S.) (http://catalog.montclair.edu/programs/business-administration-management-bs/)

Business Administration (M.B.A.) (http://catalog.montclair.edu/programs/mba/)

Graduate Swing Courses

A combined degree program allows students to complete 6-12 credits ("graduate swing courses") while enrolled as an undergraduate. These courses count for both the Bachelors and Masters degrees. Graduate Swing Courses count as free electives in the undergraduate program and as required or elective courses in the graduate program.

Recommended Roadmap to Degree(s)

This recommended five-year plan is provided as an outline for students to follow in order to complete their degree requirements within five years. This plan is a recommendation and students should only use it in consultation with their academic advisor.

Fifth year courses are taken at the graduate level, after matriculation into the graduate portion of this combined degree program.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 560</td>
<td>Accounting for Business Managers</td>
<td>3</td>
</tr>
<tr>
<td>ECON 562</td>
<td>Macroeconomics Analysis and Public Policy</td>
<td>1.5</td>
</tr>
<tr>
<td>ECON 563</td>
<td>Managerial Economics</td>
<td>1.5</td>
</tr>
<tr>
<td>INBS 561</td>
<td>Emerging Trends in Global Markets</td>
<td>1.5</td>
</tr>
<tr>
<td>INFO 561</td>
<td>Foundations of Data Analytics</td>
<td>1.5</td>
</tr>
<tr>
<td>INFO 562</td>
<td>Operations Analytics</td>
<td>1.5</td>
</tr>
<tr>
<td>INFO 563</td>
<td>Information Systems Strategy and Innovation</td>
<td>3</td>
</tr>
<tr>
<td>INFO 564</td>
<td>Operations and Supply Chain Management</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT 561</td>
<td>Achieving Competitive Advantage</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT 567</td>
<td>Business Growth Strategy</td>
<td>1.5</td>
</tr>
<tr>
<td>MKTG 561</td>
<td>Applied Marketing Management</td>
<td>1.5</td>
</tr>
<tr>
<td>MKTG 562</td>
<td>Market Analysis and Customer Insight</td>
<td>1.5</td>
</tr>
<tr>
<td>MKTG 563</td>
<td>Sustainability and Corporate Responsibility</td>
<td>1.5</td>
</tr>
</tbody>
</table>

Credits 15
### Third Year
#### Fall
- **BUGN 310**
  - Campus to Career Transition I
  - Credits: 0
- **FINC 300**
  - Integrated Core: Finance
  - Credits: 3
- **MGMT 300**
  - Integrated Core: Management
  - Credits: 3
- **MGMT 316**
  - Human Resource Management
  - Credits: 3
- **MKTG 300**
  - Integrated Core: Marketing
  - Credits: 3
- **INFO 300**
  - Integrated Core: Operations Management
  - Credits: 3

#### Spring
- **GENERAL EDUCATION: (K2) Social Science – Global Cultural Perspectives**
  - Credits: 3
- **BUGN 320**
  - Campus to Career Transition II
  - Credits: 0
- **MGMT 315**
  - Organizational Behavior
  - Credits: 3
- **MGMT 436**
  - Strategic Project Management
  - Credits: 3
- Major Elective
  - Credits: 3
- Major Elective
  - Credits: 3

### Fourth Year
#### Fall
- **World Cultures Requirement**
  - Credits: 3
- **BUGN 330**
  - Campus to Career Transition III
  - Credits: 0
- **MGMT 439**
  - Applied Business Strategy
  - Credits: 3
- Concentration Elective
  - Credits: 3
- Concentration Elective
  - Credits: 3
- Free Elective
  - Credits: 3

#### Spring
- **GENERAL EDUCATION: (J) Physical Education**
  - Credits: 1
- **BUGN 340**
  - Campus to Career Transition IV
  - Credits: 0
- Concentration Elective
  - Credits: 3
- Free Elective
  - Credits: 3
- Required MBA Swing Courses
  - Credits: 6

### Fifth Year
#### Fall
- **First Half**
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5
- **Second Half**
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5

### Winter
- **First Half**
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5
- **Second Half**
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5
  - MBA Core course
    - Credits: 1.5

### Total Credits
- **120 Credits**